



Trustee Corporations Association of New Zealand Inc
Census Combined 2015 - 2017
Year ending 30 June

CATEGORY	TOTAL 2017		TOTAL 2016		TOTAL 2015	
	Number	\$M	Number	\$M	Number	\$M
<u>Personal Trusts</u>						
By Deed	14,737	\$ 3,889	14,285	\$ 3,451	15,496	\$ 2,887
By Will	6,436	\$ 1,267	6,207	\$ 1,432	8,732	\$ 2,270
Charitable	1,188	\$ 1,188	1,175	\$ 1,216	1,564	\$ 1,174
	22,361	\$ 6,344	21,667	\$ 6,099	25,792	\$ 6,331
<u>New Business</u>						
Wills written:						
New	5,085		4,473		4,623	
Revisions	3,622		4,349		5,543	
	8,707		8,822		10,166	
<u>Agencies</u>						
Attorney/Agent	4,874	\$ 857	5,212	\$ 937	6,076	\$ 937
Powers of Attorney: Enduring	5,285		6,413		8,376	
<u>Administrations Commenced During Year</u>						
Deceased Estates	2,089	\$ 519	2,181	\$ 678	2,317	\$ 729
Trusts	630	\$ 309	544	\$ 302	654	\$ 194
Agencies	680	\$ 76	687	\$ 77	678	\$ 67
	3,399	\$ 904	3,412	\$ 1,057	3,649	\$ 990
<u>Group Investment Funds/ Internally Managed Funds</u>						
Unitised Funds		\$ 1,242		\$ 1,160		\$ 643
Non-unitised Funds		\$ 693		\$ 676		\$ 1,029
		\$ 1,935		\$ 1,836		\$ 1,672
<u>Corporate Trusts</u>						
Custody/Master	92	\$ 27,940	109	\$ 26,974	113	\$ 33,859
Debt Securities	121	\$ 48,488	118	\$ 55,914	157	\$ 55,309
GIFs (external manager)	13	\$ 1,058	18	\$ 1,912	16	\$ 1,766
Securitisation	40	\$ 33,805	46	\$ 29,113	49	\$ 28,077
Superannuation Trusts	26	\$ 9,947	18	\$ 5,027	21	\$ 4,994
KiwiSaver Trusts	26	\$ 41,667	27	\$ 34,121	26	\$ 28,503
Unit Trusts	166	\$ 145,388	172	\$ 115,029	164	\$ 100,032
Other	636	\$ 34,327	463	\$ 9,983	558	\$ 11,028
	1,120	\$ 342,620	971	\$ 278,074	1,104	\$ 263,568
<u>Other Corporate Services</u>						
Registry:						
KiwiSaver	785,707		634,113		589,204	
Other	54,636		48,826		39,850	
	840,343		682,939		629,054	
<u>Taxation</u>						
Total Returns Income	9,733		10,722		10,923	
Total Returns GST	283		335		375	
<u>Company Details</u>						
Total Staff	748		788		762	
FAA Compliance:						
AFA Compliant Staff	21		24		26	
RFA Compliant Staff	4		8		10	
QFE Status	1		1		1	
Office locations	63		65		59	